



10:30 Welcome

10:35 Introduction to GDPR
Andrew Dent, EU GDPR

Followed by Q&A

Break

11:20 Technical Fixes for GDPR compliance
Ross Edwards, Computercentric

Followed by Q&A

Lunch



- IT Support
- Software development
- Software and hardware supply / installation
- AntiVirus and security software & hardware
- Accredited Microsoft partner
- Network infrastructure, copper and fibre-optic cabling installation
- Backup and disaster recovery
- Computercentric VirtEx Cloud Phone system
- Panasonic accredited telecommunications installers
- VOIP and traditional landlines and calls
- Business broadband
- Leased lines and site-to-site connectivity
- Web hosting and domain name management
- Business relocation projects



TECHNICAL FIXES FOR GDPR COMPLIANCE

Ross Edwards

TECHNICAL FIXES FOR GDPR COMPLIANCE

THE ROLE OF TECHNOLOGY

- Compliance not just about a software or hardware fix
- Technical fixes should be investigated after completing an assessment of your business processes under the spotlight of GDPR
- Technical fixes should be considered part of your GDPR compliance programme, not a quick route to compliance
- Beware of scaremongering



TECHNICAL FIXES FOR GDPR COMPLIANCE

THE NO-BRAINER STUFF

GATEWAY PROTECTION

- A suitable business-grade firewall
- UTM / Advanced threat protection subscriptions for your firewall
- A process in place for firewall change requests, and regular reviews
- Computercentric can offer a fully managed firewall service for £49
 - Change management & approval process with auditing
 - Access control management and auditing
 - Quarterly reporting on firewall rules and amendments, and their justification
 - Firewall log monitoring and response
 - Monthly firewall patching and updating



TECHNICAL FIXES FOR GDPR COMPLIANCE

THE NO-BRAINER STUFF

ENDPOINT PROTECTION

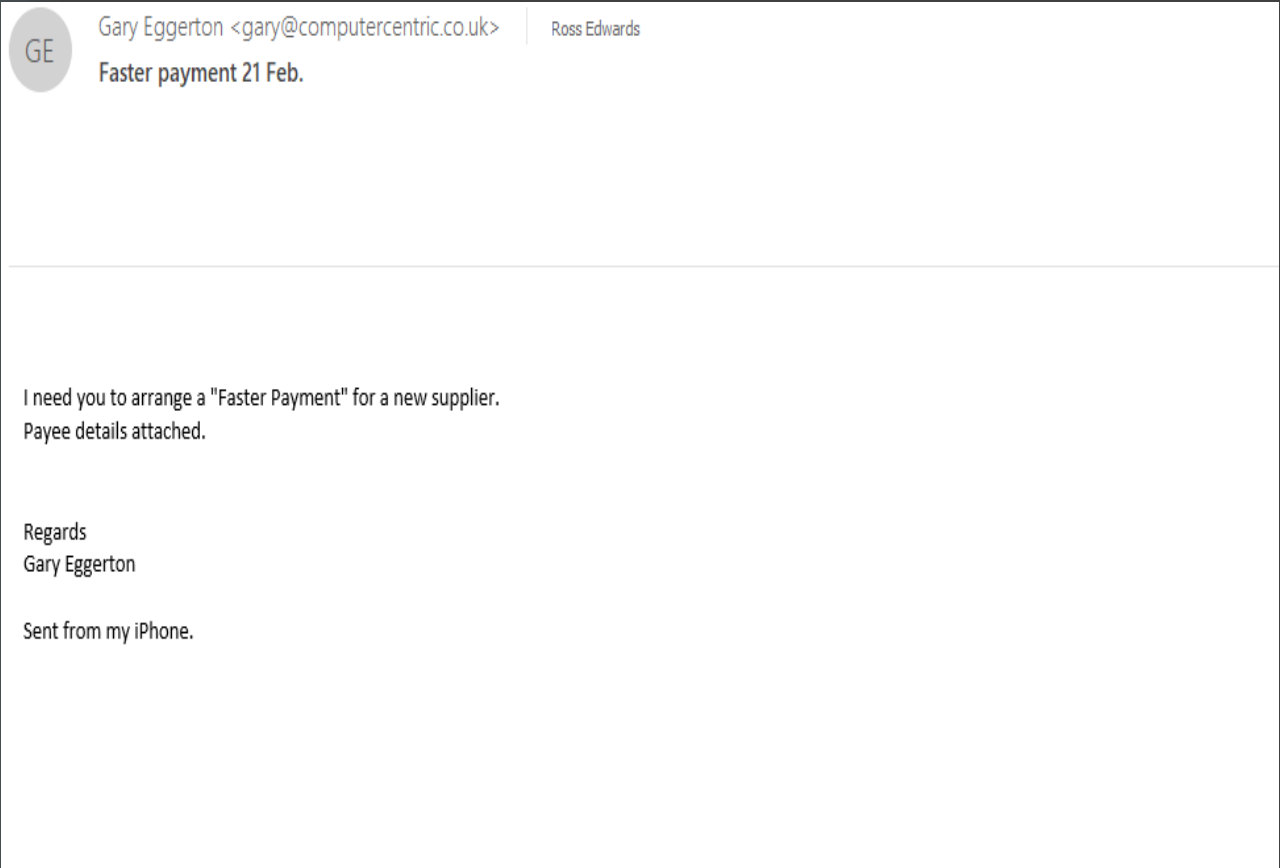
- Business-grade Anti-Virus system, not equivalent to free or home-user products
- Sophos AV from £26.75 / device / year
- Consider options for additional Endpoint Threat Protection
 - Sophos Intercept-X, from £36.11 / device / year, in addition to a normal AV subscription (any, not just Sophos)
- Education of staff about risks is highly effective, and free. People are coming up with smarter ways to trick you into clicking a link, or opening a file, but the consequence can be catastrophic



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THE NO-BRAINER STUFF

USER EDUCATION



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BACKUP AND DISASTER RECOVERY

- GDPR review is a good opportunity to review your Disaster Recovery plans
- Identify risks, develop a coping strategy for massive data loss through theft, fire or flood.
- DR plan should have provisions for recovery of data and replacement of hardware



TECHNICAL FIXES FOR GDPR COMPLIANCE

THE NO-BRAINER STUFF

THE BEST THINGS IN LIFE ARE FREE

- Enforce password policies
- Data access – who can access what? Review and take action
- Who is authorised to instruct your IT provider?
- Educate staff
- (Almost free) Ensure your website has a clear and concise privacy policy



TECHNICAL FIXES FOR GDPR COMPLIANCE

WEBSITES AND ONLINE MARKETING

THE COOKIE MONSTER

- Cookies are an important part of your website, GDPR changes how they can be used
- No longer acceptable to have a “this site uses cookies” banner
- Consent must be sought, otherwise cookies must be blocked, and consent expires after 12 months. Consent should be recorded!
- Users should be able to change their cookie settings at any time. See www.computercentric.co.uk for example
- <https://www.cookie-law.org>
- <https://www.cookiebot.com/>



TECHNICAL FIXES FOR GDPR COMPLIANCE

WEBSITES AND ONLINE MARKETING

EMAIL MARKETING

- GDPR is a game changer for anyone who uses email for marketing
- Not just GDPR in effect, also consider the existing PECR (Privacy and Electronic Communications Regulations)
- It's all about the consent, most of the time...
 - Consent should be explicitly obtained, not assumed
 - Consent should be able to be withdrawn easily
 - Consent should be obtained for the purpose it will be used for
 - Consent should be recorded
 - Date & time?
 - Who?
 - What did they agree to?
 - How was the consent question worded?
- There is an alternative justification for bulk emailing – *legitimate interest*
- More bad news – your existing contacts probably didn't consent



TECHNICAL FIXES FOR GDPR COMPLIANCE

WEBSITES AND ONLINE MARKETING

EMAIL MARKETING – THE SOLUTION

- Option 1, make the best of the situation, 5 quick tips...

Tip #1

Ensure opt-in forms on websites require action to opt-in

The screenshot shows the Lancôme Paris website registration form. At the top, the Lancôme Paris logo is displayed. Below the logo, there are two navigation links: "1. My shopping bag" and "2. My order". The form is titled "Identification" and contains several input fields: "Enter your e-mail", "Your first name*", "Your surname*", and "Please confirm your e-mail*". There is a link: "If you already have an account, [click here to modify your e-mail](#)". At the bottom of the form, there is a checkbox with the text: "I would like to subscribe to the Lancôme newsletter to receive the latest news. Lancôme does not share or sell your personal information". A "CONFIRM" button is located at the bottom right of the form.

The screenshot shows a registration form with two checkboxes. The first checkbox is unchecked and has the text: "*I've read and accepted the [Terms & Conditions](#)". The second checkbox is also unchecked and has the text: "*I am over 18 years old". Below these checkboxes, there is a yellow highlighted section with the text: "We'd love to keep in touch with exclusive offers and the latest info from ASDA. You can ask us to stop any time, but if you **don't want** to hear from us, please tick the box. You can find out about your rights and choices, and how we use your information in our [Privacy Policy](#)". At the bottom of the form, there are two buttons: "Cancel" and "Register".

TECHNICAL FIXES FOR GDPR COMPLIANCE

WEBSITES AND ONLINE MARKETING

EMAIL MARKETING – 5 QUICK TIPS

Tip#2 – Separate your opt-in consent, and be proud about it

JIMMY CHOO

▼ PAYMENT METHOD

VISA AMERICAN EXPRESS MASTERCARD PAYPAL

I WOULD LIKE TO SIGN UP TO RECEIVE EMAIL UPDATES FROM JIMMY CHOO. SEE [PRIVACY POLICY](#).

* I CAN CONFIRM I HAVE READ AND ACCEPTED THE [TERMS AND CONDITIONS](#).

PAY NOW

GeoTrust SECURED 2017-09-03 UTC

You must accept the [terms and conditions](#).

I agree to the [terms and conditions](#).

Contact permission

We'd love to keep in touch with you by post, phone, SMS, email and other electronic means with money off vouchers, exclusive offers and the latest info, from Sainsbury's and Sainsbury's companies. Please be assured we'll treat your information with the utmost care and will never sell it to other companies for marketing purposes. Please click on the Privacy policy below for more details.

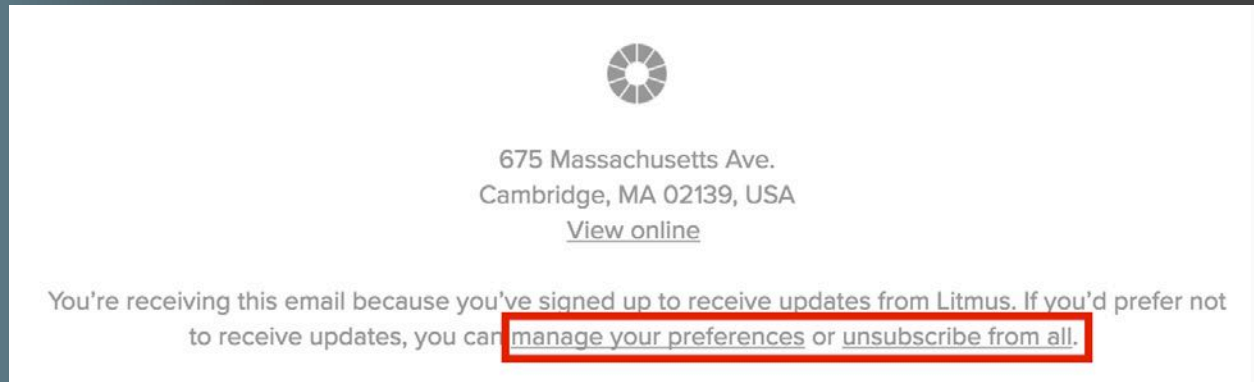
Please let us know if you would like us to contact you or not by selecting one of the options below.

I do want to hear about offers and services.
 I do not want to hear about offers and services.

Register

Tip#3 – Make it easy for people to change their mind

- Every email communication should include an option to allow the user to unsubscribe, or change their marketing preferences
- Hopefully, most businesses already doing this



Tip#4 – Record the consent

- *Who consented?*
 - *When did they consent?*
 - *What were they told at the time?*
 - *How did they consent? Was it a web form, a Facebook form, at checkout?*
 - *Have they since revoked consent?*
-
- Email marketing platforms are starting to get wise to this, and we expect proper “consent management” to become standard
 - In the meantime, use email “double opt-in”, which generates an email, some systems allow you to get a copy of this email which you can store as your consent record



TECHNICAL FIXES FOR GDPR COMPLIANCE

WEBSITES AND ONLINE MARKETING

EMAIL MARKETING – 5 QUICK TIPS

Tip#5 – Audit and clean up your lists

- GDPR affects all marketing, even to people already on your lists
- Audit your lists, who signed up using GDPR compliant process? (Probably no-one).
- Implement an “opt-in” campaign before the GDPR deadline, to secure your lists
- Your GDPR compliant email database will be more focused, a lot smaller, but compliant

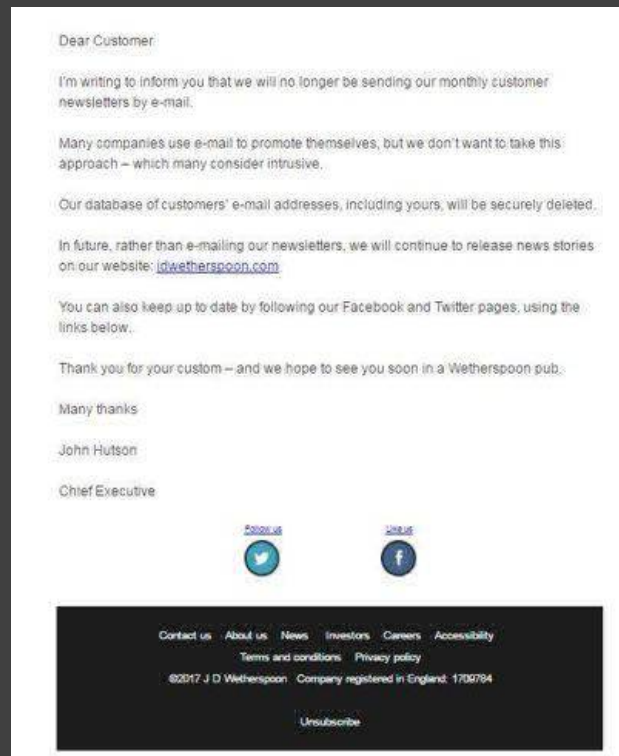


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WEBSITES AND ONLINE MARKETING

EMAIL MARKETING – THE SOLUTION

Option 2 – The Wetherspoons approach...

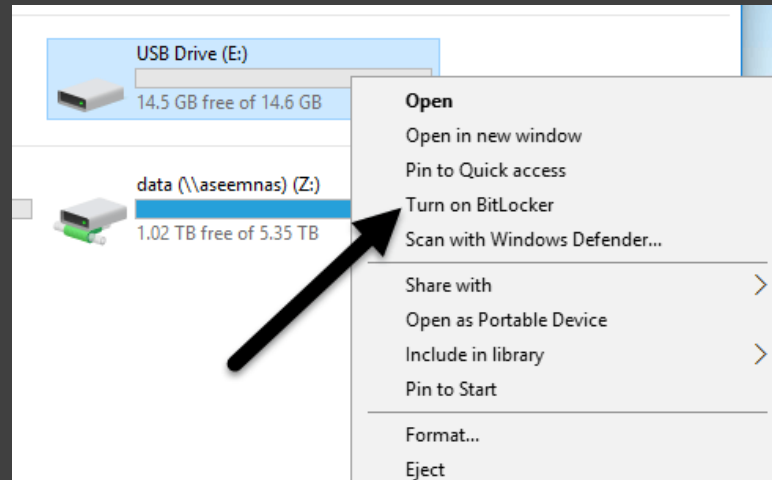


TECHNICAL FIXES FOR GDPR COMPLIANCE

PROTECTING YOUR DATA

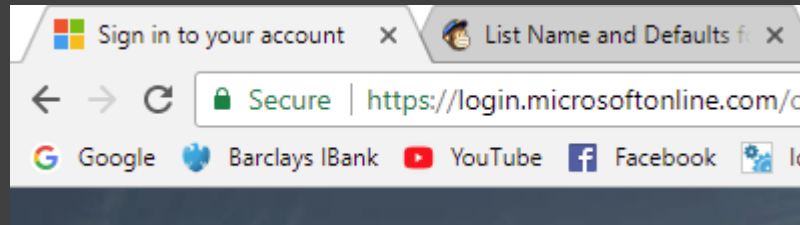
WHEREVER IT MAY BE

- Different approaches for data “AT REST” and “IN TRANSIT”
- “At rest” data
 - On your server
 - In a Sharepoint or other cloud repository
 - In your email inbox, or your phone, laptop or desktop
 - On a USB stick



- In a filing cabinet

- “In transit” data
 - Being uploaded to a web site or Cloud storage



- Being sent over email to an external user... risky.

Instead,

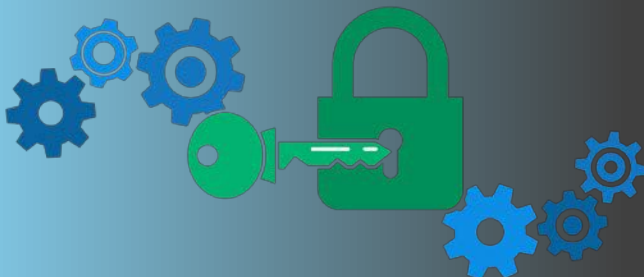
1. Consider sharing the data via a custom-built portal
2. Consider sharing the data using Office 365 Sharepoint
3. Consider email encryption

TECHNICAL FIXES FOR GDPR COMPLIANCE

PROTECTING YOUR DATA

END-TO-END EMAIL ENCRYPTION

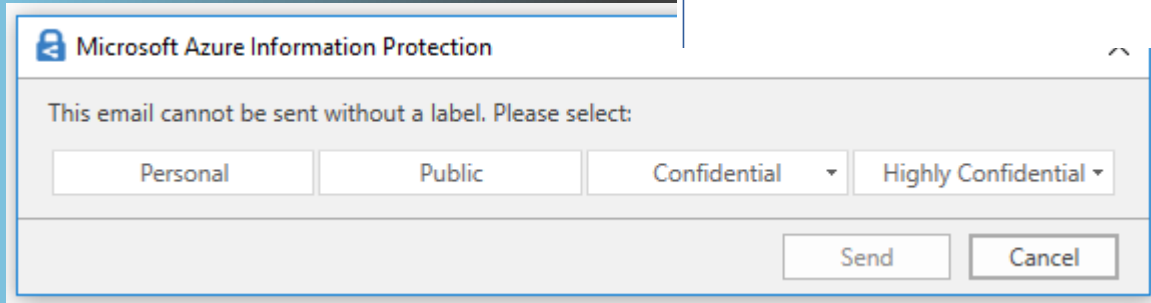
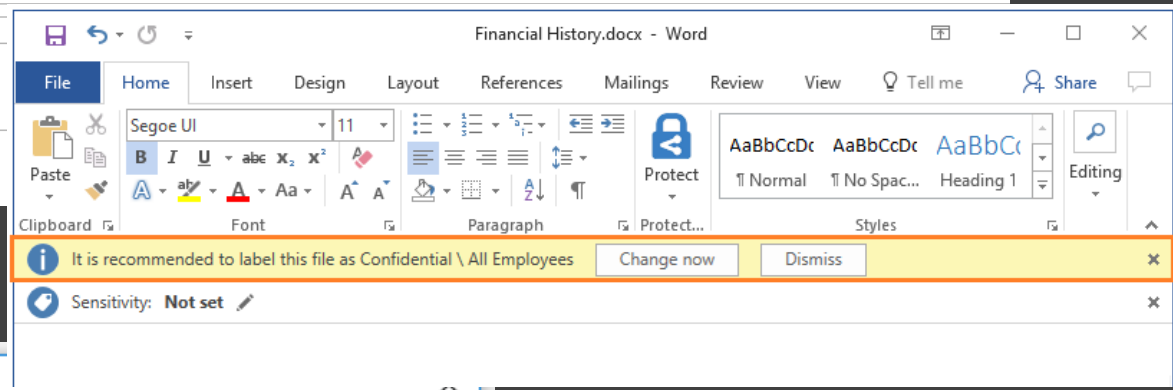
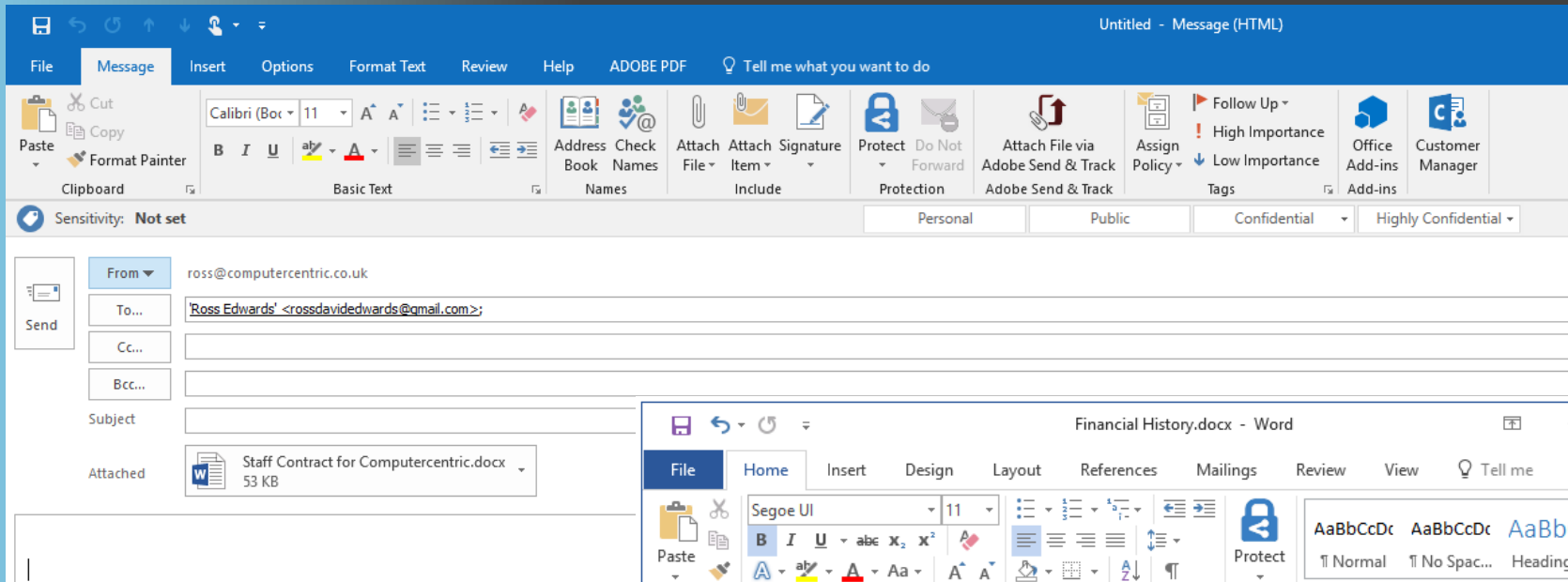
- You can manually encrypt a file containing sensitive information, and email it
- However this is arduous, and requires encryption standards and software have already been agreed with the recipient
- Options are available for seamless, almost invisible encryption of email (and all other data on your network)
- Sophos Safeguard
- Azure Rights Management



TECHNICAL FIXES FOR GDPR COMPLIANCE

PROTECTING YOUR DATA

AZURE RIGHTS MANAGEMENT



TECHNICAL FIXES FOR GDPR COMPLIANCE

PROTECTING YOUR DATA

AZURE RIGHTS MANAGEMENT

- Azure Rights Management not available with Office 365 Business Essentials or Business Premium!

Office 365 Business Pricing (Managed)

- Office 365 Business Essentials (£5.30 / user / month)
- Office 365 Business Premium (£10.90 / user month)

Office 365 Enterprise Pricing (Managed)

- Office 365 Enterprise E1 (£7.50 / user / month)
- Office 365 Enterprise E3 (£19.10 / user month)
- Office 365 Enterprise E5 (£32.30 / user month)

Security services such as ARM and CAS can be purchased separately, but only with an Enterprise subscription.



TECHNICAL FIXES FOR GDPR COMPLIANCE

CLEANING YOUR DATA

AND KEEPING IT CLEAN AND COMPLIANT

- GDPR requires that you don't keep data unnecessarily!
- Computercentric can offer a data cleansing service for any system we can "get at" the data
- If you use a bespoke solution built by Computercentric, consider asking us to add a data cleansing / anonymisation function to make your life easier



TECHNICAL FIXES FOR GDPR COMPLIANCE

NEXT MOVES

TIME TO DO SOME HOMEWORK

- Computercentric can't advise you on what you should do!
- Experts are available to advise, or completely manage your compliance work
- GDPR is not just a one-off thing you can complete, it requires regular reviews, auditing of processes, and above all, documentation of what you did...
- Show your workings.... If you ever get pulled up on a GDPR compliance issue, having all your efforts and research documented is a step in the right direction
- Vultures will be hovering...

